

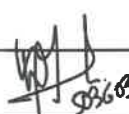
Tender no:

SCOPE OF WORK FOR THE CLEANING OF Clean Sulphur Storage Tank (TK-870)

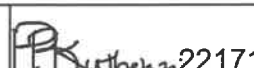
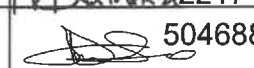
Tender no:

Revision¹: **1.0** see legend at bottom of page

Revised date: 28/08/2025

NAME	TITLE	Empl. no	SIGNATURE	DATE
COMPILED - RECOMMENDATION				
Vujaha Mabunda	Production Engineer	503603		2 Sept 2025

APPROVAL TO PROCEED

Precious Buthelezi	Snr Production Manager	22171		13 September 2025
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SCOPE OF WORKS

1.0 Background, Present Situation and Proposed Solution

1.1 Background

Sulphuric Acid production at Foskor Richards Bay consists of three plants. Two of these three plants (A and B plant with a design capacity of 1800 MTPD of H_2SO_4) are part of the original design and are jointly referred to as the old section, which was commissioned in 1976, they are identical. The third plant (C plant with a design capacity of 2650 MTPD of H_2SO_4) is referred to as the new section of the plant, which was commissioned in 2002. The plants technology is a Monsanto Enviro-Chem Systems design.

All the sulphuric acid plant are sulphur burning plant. The organization imports granular sulphur mainly from the middle east in recent history, the granular sulphur is melted on site and filtered to remove impurities or solid particles (ash) from the molten Sulphur. The clean or filtered molten Sulphur is stored in two buffer storage tanks before its pumped to the plant's furnaces. The clean molten sulphur tanks are namely TK-870 and TK-871.

1.2 Present Situation

TK-871 was decommissioned in 2016 and rebuild due to excessive corrosion of the tank shell and heating coils. TK-871 rebuild project was only completed in 2024 and the tank was commissioned in November of the same year. TK-870 has been in operation since 2016, as it was the only available storage tank, the tank couldn't be taken offline for cleaning or conducting statutory inspections without disrupting the Foskor Richards Bay site operations.

Due to very poor quality of the procured granular Sulphur at times and inefficiencies of the filtering system, ash has passed through the system and accumulated in the storage tank. The accumulated ash has reduced tank storage capacity by approximately 45 percent; a portion of the ash also passes through the tank with the molten Sulphur that's pumped to the plant's furnaces. Ash that reaches the plants furnaces settle in the converters first pass catalyst bed, clogging the catalyst and increasing the process pressures drop. The overall effects of ash accumulation on the catalyst bed are reduced productivity and efficiency, reducing the plants operational period between shutdowns, increasing maintenance and production cost.

The clean Sulphur storage tank (TK-870) needs to be cleaned to restore the tank capacity, prevent slippage of ash to converter catalyst and enable access to conduct statutory inspections.

1.3 Proposed Solution: Reason for this Tender

To address the above, Foskor calls on a reputable supplier to submit a bid to:

To clean the Sulphur storage tank (TK-870) and provide the necessary labour and resources.

1.4 Technical Details

The clean Sulphur storage tank TK-870 is fitted with nine heating coils to keep the Sulphur in molten state, has an internal brick lining on the floor and shell for corrosion protection. Below are the tanks Dimension

- Diameter- 15 000 mm
- Height - 8500 mm

1.5 Supplied Equipment

Foskor Richards Bay takes on the responsibility of providing a crane and/or forklift for the offloading any equipment coming to Foskor Richards Bay site associated with the tank cleaning process if required. A Front-end loader would be provided for the transport of the stacked cleaned ash from tank to the dedicated disposal area.

In addition, the below cleaning equipment would be provided by Foskor:

- Wheelbarrows
- Shovels
- Lighting
- Electrical Extensions

1.6 Pre-requisites & Inputs

FOSKOR Richards Bay will supply the successful Tenderer with the following:

- Equipment specified above in 1.5.
- Availability of duly authorised personnel to represent FOSKOR for this project
- FOSKOR technical specifications.

1.7 Legislation, Standards and Codes of Practice

Latest revisions or amendments of the listed codes and specification are applicable to this contract:

Number	Title / Description	Revision
Act 85 of 1993	Occupational Health and Safety (OHS Act)	Latest
ISO 9000	Quality Systems Series	Latest
ASME IX	Qualifications Standards for Welding Specifications	Latest
FG 001	General Requirements for Projects	Latest
FQ 001	General Engineering Quality Requirements	Latest

All work listed in this scope of work shall be completed in accordance with the specifications and codes as listed above. It is the responsibility of the Contractor to be in possession of the latest standards and codes as listed above in the execution of this contract.

Suppliers of materials and the like, whose quality systems apply with one or more of the SABS/SANS ISO 9000 Series should be used whenever possible in the absence of a particular SABS/SANS Specification Standard Mark.

1.8 Project Requirements

The main requirement of the project is the Supply of cleaning services to clean ash in Sulphur storage tank TK-870 with the following additional requirements:

- Cleaning to be done carefully to avoid damage to the internal brick lining layer
- Manage potential fires inside the tank while cleaning.
- Manage potential exposure risk of molten Sulphur entrapped in the ash
- Provide detailed Tank cleaning methodology
- Provide tank cleaning methodology or task risk assessment.

1.9 Plant Data

Services to be rendered at:

FOSKOR(Pty) LTD – RICHARDS BAY DIVISION,
21 JOHN ROSS PARKWAY,
RICHARDS BAY,
3900
SOUTH AFRICA

1.10 Drawings and/or Equipment Manuals

No drawings will be required for submission in this project.

1.11 Supplied Services

1.11.1 Foskop Supplied Services

Foskop shall be responsible for		Applicable:
1	Supply a copy of the relevant Foskop Procedure Specification(s).	YES
2	Supply the relevant Foskop Technical Specifications	YES
3	Supply a copy of reference drawings if required.	Refer 1.10
4	Supply equipment (if applicable)	Refer 1.5
5	Provide access to ablutions facilities. (Not change rooms) - Successful Tenderer (Contractor/Consultant)'s workers to be fully dressed in required PPE when coming on site. - The successful Tenderer to ensure that its workers/subcontractors'/ supplier that are making use of facilities, do so in an orderly and well-mannered way. - Successful Tenderer is not allowed to make use of Foskop's change room or tearoom facilities unless agreed to in writing. - The successful Tenderer might be called on to assist with the maintenance and cleaning of ablutions, should Foskop at its discretion be of the opinion that it be necessary. Cost associated with such cannot be claimed from Foskop.	YES
6	Assist in issuing work clearances and HIRA certificates.	YES
7	Make available duly authorized personnel to represent Foskop on this project	YES

8	Waste/ Scrap bins for disposal of waste (general and contaminated) where and when required. (Only if not part of the scope of works) Successful Tenderer (Contractor/Consultant) to indicate the type (no and size of bins) and frequency of waste disposal it would require.	YES
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1.11.2 Successful Tenderer (Contractor/Consultant) Responsibilities

The successful Tenderer (Contractor/Consultant) shall be responsible for (inter alia):		Applicable:
1	Supply suitable qualified and competent labor, inter alia: general, specialized, casual cleaning labor, SHE representative, Safety officer and supervisor to fulfill the scope of work.	YES
2	Supply of tools and any specialized equipment. - Jack Hammer (s) - Submissible pump (s) (220 Volts)	YES
3	On approval of request for Site Establishment, to safely complete and set up site. On completion of work, site to be re-instated to original or accepted in writing as-is.	YES
4	Supply suitable (approved) personal protective equipment (PPE).	YES

1.12 Scope of Work

The Scope of Work ("Works") calls for the supply of **services for cleaning the clean Sulphur storage tank TK-870.**

Scope of supply: Cleaning of Clean Sulphur Storage Tank (TK-870)

1.12.1 Tank Dimensions

The following dimensions are for the vertical cylindrical shape tank to be cleaned:

- Diameter: 15 000 mm
- Height: 8500 mm
- Side access manway: 610 mm ID
- Roof manway: 610 ID
- Roof Heaters/Coils Manway: 840 OD (9 off)

1.12.2 Sulphur Ash Quantity

The ash accumulation in the tank has reached 45 % of the tank height from the floor, which necessitated an installation of a new stub mid-level of the tank for continued operation. The Sulphur ash quantity to be cleaned is as follow:

- **Volume: 675 m³**
- **Mass: 1200 MT**

NB: As the major component in Ash, granular sulphur specific gravity was used to determine the tonnages on the above quantities' calculation

1.12.3 Extent of the Work

The Tenderer is to supply a tender with pricing for the clean Sulphur storage Tank (TK-870) as specified.

Please note that Foskor may accept or reject any part of a Tender without being obliged to accept such a tender in its entirety.

The Tenderer would determine the work methodology and approach; however, it is imperative that the outcome of the work meets the following requirements:

[Note: All references to **Contract** mean the same as **Tender**, and to **Contract Works** mean the same **Works** or **Scope of Works**.]

1.12.4 Supply of cleaning services for Clean Sulphur Storage TK-870

The Tenderer shall, in accordance with the requirements of the Scope of Work, provide the services of cleaning the clean Sulphur storage tank on or before the due date determined in accordance with this Tender, and/or stated in a written order/instruction issued by Foskor.

(a) RESOURCES ENTERING FOSKOR SITE FOR TASK EXECUTION

1. All machines and equipment to be utilized on site must meet Foskor's standards
 - All moving machinery to be inspected and approved for site entry Foskor Garage mechanic
 - All electrically powered equipment to be inspected & approved (tagged) by Foskor Electrical department before they are utilized onsite
 - All lifting equipment to be inspected & approved (Color coded) by Foskor qualified Rigger before they are utilized onsite.

(b) QUALITY OF WORK

1. Caution must be always practiced when cleaning to avoid damage of the tank internal brick lining
2. Foskor representative will closely monitor the work progress and quality

1.12.5 Site Conditions

The site is located on the Foskor Richards Bay Plant; approximately **500** meters from the main entrance and access for vehicles is available.

1.12.6 Location of the Works

The site is situated within the premises of Foskor at Richards Bay. Site visit is necessary, site visit day and time will be provided by the procurement official on advertisement of this tender.

1.12.8 Invoicing and Payment

Payment will be made by Foskor, after approval by the Foskor Project Representative (i.e., Engineer, Area Manager) of the submitted Payment Certificate of the Contractor within **30** (thirty) days from the date of receipt of the Contractors approved statement.

The invoice shall be approved in accordance with the provisions of Foskor's terms and conditions.

The invoice submitted is to be in a format acceptable to the Foskor Project Representative and needs to contain the following minimum information:

- Company details, registration no and VAT registration no
- Purchase Order no
- Details of work done to date
- Detail of claims to date (Excluding the current claim)
- Value of the current claim and work done
- VAT charged

1.12.9 Progress of Works

Should Foskor or its appointed Agent at any time be of the opinion that the rate of progress of the Works or any part thereof is too slow to ensure the completion of the Works or any part thereof by the Completion Date, he shall so notify the Contractor in writing, with specific reference to this Clause, and the Contractor shall thereupon, subject to the approval of Foskor, which approval shall not be unreasonably withheld, take such steps as are necessary to expedite progress so as to complete the Works or the said part thereof by the Due Completion Date.

1.12.10 Cancellation of the Contract by Foskor

If:

- (a) (i) The estate of the Contractor shall be sequestrated (provisionally or finally), or
 - (ii) The Contractor shall publish a notice of surrender of his estate as insolvent, or
 - (iii) The Contractor, being a company or a close corporation, shall go into liquidation (provisionally or finally), or
 - (iv) The Contractor shall not assign the Contract without the consent in writing of Foskor having first been obtained, or
 - (v) The Contractor shall enter a compromise with the general body of his creditors, or
 - (vi) The Contractor shall have an execution levied on his goods, or
- (b) The Foskor Project Representative shall certify in writing to Foskor, and to the Contractor, with specific reference to this Clause, that in his opinion the Contractor
 - (i) has abandoned or repudiated the Contract, or
 - (ii) has, without reasonable excuse, failed to commence the Works in terms of the time allowed for it agreed to, or
 - (iii) has suspended the progress of the Works without due cause, or
 - (iv) has failed to proceed with the Works with due diligence, or
 - (v) has failed to remove materials from the Site or to pull down and replace work, which materials or work have been condemned and rejected by the Foskor Project Representative, or
 - (vi) is not executing the Works in accordance with the Contract, or
 - (vii) has, without the approval of the Foskor Project Representative, subcontracted any part of the Contract or has failed to expel any subcontractor after having been instructed to do so, or
 - (viii) has failed to provide the Surety ship, Guarantees or Proof of Insurance within the time stipulated and for 14 days after receiving a written notice from the Foskor Project Representative, referring specifically to the default concerned and to this Clause, failed to remedy the default,

Foskor may, by written notice to the Contractor, cancel the Contract.

1.13 Company Profile

Tenderers are to submit an extensive portfolio indicating their experience and expertise with reference to supplying cleaning services and type of material cleaned.

1.14 Quality Management

The successful Tenderer is to adhere to Foskor's Quality Management System and specifications incorporated in this Tender Document.

1.14.1 Quality Assurances:

- i. It is a requirement of the contract that the successful Tenderer (Contractor/Consultant) maintains an effective documented system for the control of provided services quality.
- ii. Proof of compliance (performed quality document) with a recognized quality assurance standard, such as ISO 9000, should be submitted with the Tenderer's (Contractor/Consultant) tender.
- iii. The Tenderer's (Contractor/Consultant) Quality Assurance Department Manager shall be responsible to a senior executive only and not be under the control of the persons responsible for production.
- iv. The Tenderer's (Contractor/Consultant) Quality Assurance Manager is regarded as the principal link between the Tenderer (Contractor/Consultant) and Foskor in all matters affecting quality.
- v. The successful Tenderer's (Contractor/Consultant) Quality Manager shall have access to the successful Tenderer's (Contractor/Consultant) offer document and to all other associated specifications, drawings and documents necessary for the satisfactory execution of the project.

1.15 OHS Act & SHREQ Requirements

This specification covers the health and safety requirements to be met by the successful Tenderer (Contractor) undertaking work within Foskor premises to ensure a continued safe and healthy environment for all workers, employees and subcontractors/consultants and for all other people entering the site of works.

SHREQ Requirements

The successful Tenderer (Contractor) shall ensure that all employees under his/her control, including the subcontractors/consultants and their employees, undergo a health and safety induction training course by a Foskor competent person before entering the site, inclusive of Sulphuric acid plant site specific induction.

- a. The Contractor shall prepare a safety plan for the work to be done.
- b. The contractor must appoint a qualified Safety Officer with at least a Diploma in

Safety Management or SAMTRAC, either on a full-time or part-time basis to conduct the following responsibilities:

- Conduct and submit weekly audits report

-
- Conduct and submit weekly inspections report
 - Compile and submit safety monthly report to Safety Department.
 - Perform safety talks and awareness training and submit evidence to Foskor.
 - Visibility on Site.
 - Conduct inspections on PPE and provide evidence to Foskor.
 - Continuously update Safety file.
- c. The Contractor to submit a comprehensive task-based risk assessment that has acknowledged the Foskor baseline risk assessment and method statement.
 - d. The Contractor to appoint a full-time Supervisor to manage and supervise all the activities of his/her employer.
 - e. All new work activities must have scope of work and communicated to Safety Department before starting with the work with exception of emergency breakdowns.
 - f. All maintenance emergency works and consultants are exempted from the above-mentioned safety requirements
 - g. The Contractor shall ensure all his/her personnel have attended the Safety Induction, by Foskor (Pty) Ltd before they enter the site.
 - h. The Contractor on entering site, must wear Foskor minimum required PPE at all times namely safety glasses, acid resistant overalls, safety harnesses (on heights), safety boots or steel cap gumboots, ear protection and carry gas masks (**Half mask double filter – screw type with filter type A1B1E1K1 – North Safety Product or similar approved product**) and goggles (**Ovex ultra vision – W1663459B – DIN CE 0196**) preferably in a pouch. Should a Contractor be found on site without the above-mentioned safety clothing, he/she will be removed from site and will not be allowed to return. FFP3 dust mask fitted with an exhalation valve must be used when working in a dusty environment.
 - i. **Overalls must be Blue Sweet Orr overall (80% Polyester 20% Viscose Rayon Acid repellent) with Company names either on front of jacket or back OR Blue North Safety Acid/Flame overall (Flame retardant acid resistant anti-static ATPV 15.4CAL/CM2) with company names either on front of jacket or back and fluorescent reflective strips to be stitched onto sleeves and on the knees.**
 - j. The Contractor shall demarcate the relevant work area. The Contractor shall supply and erect an appropriate name board with all relevant information and contact details at the work area.
 - k. The job risk assessment shall be carried out at the start of each shift. This risk assessment shall cover all activities planned for the relevant shift. The risk assessment shall be submitted to Foskor (Pty) Ltd at the start of each day shift and each night shift.

- l. The Contractor must take safety precautions when working on site.
- m. The Contractor must remove all their equipment within 48 hours after project completion/closure.
- n. A complete safety file to be submitted to Foskor (Pty) Ltd Safety Department before any work commences.
- o. The Contractor's vehicle when entering the Plant must always have rotating orange lights on.
- p. The Contractor and their employees must undergo a full medical at either Foskor (Pty) Ltd's Clinic or Caradoc Richards Bay or a Foskor (Pty) Ltd approved medical facility. A full lung function test must be done. If a project is longer than twelve months, then a complete medical including lung function tests must be done again and thereafter the lung function test. Medical certificates are valid for one year only. For medical costs and bookings please contact Sister Nkosazana Nxumalo at Foskor (Pty) Ltd Clinic on 035 902 3267.
- q. A once-off fee is also required for access cards from Foskor Security. Please contact Foskor (Pty) Ltd Security Reception at 035 902 3267 for information.
- r. No access to elevated platforms, roof and scaffolding will be allowed during rainy days.

NB: A Contractor that has been awarded work shall register with the HSEC Online, which is a Contractor management system for Foskor Acid Division where all Contractors are required to submit their safety files.

MANDATORY AS ENVISAGED BY SECTION 37(2) OF THE ACT

By the submission of a tender, any tenderer will, if awarded the contract to which this tender document relates, be deemed to be mandatory as envisaged by Section 37 (2) of the Act.

As a mandatory the successful tenderer will be deemed to be the "principal contractor" and an employer in his/her/their own right with duties as prescribed in the Act and accordingly will be deemed to have agreed to be solely responsible for ensuring that in connection with the service to which this tender document relates, all work will be performed in accordance with the Act.

It is further noted that: -

- a) The Contractor shall comply with all Foskor Regulations and Safety Standards.
- b) The Contractor shall fully comply legislation requirements which includes OHS Act (Act 85 of 1993), NEMA (National Environmental Management Act) and other relevant legislation.
- c) The Contractor shall fully comply with Covid-19 compliance as part of Section 37(2) of the Act.
- d) The contractor shall fully comply with Foskor's COP 6 (Contractor Management)

IMPORTANT NOTE

The above is a summary of some of the matters as defined in the Act. The successful Tenderer (Contractor) is required and advised in his/her own interest to make a careful study of the Act and the Construction regulations.

Ignorance of the Act and the Regulations will not be accepted in any proceedings, as a valid reason if non-conformance to the Act and the Regulations are committed

1.16 Tender Adjudication

Proposals will be adjudicated on a mix of the following criteria (in no order):

- Technical support
- Track record
- Foskor's HDSA Policy. Policy available on request.
- Price

1.17 Tender Acceptance

Note that Foskor is not obligated to accept the lowest tenderer in the tender process.

1.18 Site Visit

Site visit required, the procurement official will arrange the site visit and share the necessary details with the potential suppliers of the required services.

Foskor Contacts:

Technical Enquiries

Production Engineer: Vujaha Mabunda 035 902 3096 or VujahaM@foskor.co.za or Snr Manager Precious Buthelezi (035) 902 3058 or PreciousB@foskor.co.za

Commercial Enquiries

Procurement - Buyer: Lisu Khumalo (035) 902 3278 or Lisuk@foskor.co.za

The tender must be in a sealed envelope, with the tender number and closing date clearly marked on the outside. Tender must be deposited in the tender box, situated at Foskor Richards Bay's Main reception, before 12h00 of the closing date.

1.19 Bill of Quantities (BOQ)

BOQ

ELEMENT	UNIT	QUANTITY	PRICE PER UNIT	TOTAL COST
1. Labour				
Safety Officer	hrs			
Supervisor	hrs			
SHE Representative	hrs			
Casual Labour	hrs			
2. Special Cleaning Equipment				
Pneumatic Paving Breaker (Jack Hammer) DCT30 or equivalent	each			
Pneumatic Paving Breaker (Jack Hammer) TCA-7 or equivalent	each			
220 V Submissible Pump	each			
3. Other				

*Provide a breakdown of each element

END OF SCOPE

1.20 Tender Evaluation (TEV)

No.	Mandatory Requirement
1	Submission of safety officer qualifications (NDip in Safety Management or SAMTRAC)
2	Attendance of the Site visit

TECHNICAL REQUIREMENTS

Evaluation Criteria (Technical)				
Sulphur Section Clean Sulphur Storage Tank-870 Cleaning				
No.	Technical Criteria Description	% Contribution	Proof/Documents to be submitted	Notes
1	Competence -Supplier experience & in handling Sulphur (granular & Molten Sulphur)			
(a)	Supplier previous experience in providing cleaning services in environment where there is raw and molten Sulphur Scoring: Suppliers experience and the appointed Supervisor in providing cleaning services on sites with granular & molten Sulphur of 2 years or more: 25 % Suppliers experience and the appointed Supervisor in providing cleaning services on sites with granular & molten Sulphur of 1 to 2 years: 20 % Suppliers experience and the appointed Supervisor in providing cleaning services on sites with granular & molten Sulphur of less than 1 year: 10 % No suppliers experience and the appointed Supervisor in providing cleaning services on sites with granular & molten Sulphur: 5%	25%	Contactable Reference(s) of organization(s) cleaning services provided to if not Foskor (Pty) Ltd & Curriculum Vitae of the appointed Supervisor.	
(b)	Supplier appointed Safety Officer working experience in similar environment (with granular & molten Sulphur) Scoring: Appointed Safety Officer working experience in similar environment is 2 years or more: 7.5 % Appointed Safety Officer working experience in similar environment is between 1 and 2 years: 5 % Appointed Safety Officer working experience in similar environment is between 9 months & 1 year or 2 years & more in different environment: 3.5 % Appointed Safety Officer working experience in similar environment is less than 9 months or less than 2 years in a different environment: 2.5 % Appointed Safety officer has no working experience: 0 %	7.5%	Curriculum vitae of the appointed safety officer inclusive of contactable references for verification	
(c)	Supplier adherence to safety, protection of the public & built environment, and professional standards Scoring: Supplier or Contractor representative with SACPCMP registration relevant to the project: 7.5 % No Supplier or Contractor representative registered with SACPCMP: 0 %	7.5%	Registration certificate of the Contractors representative and clear description of their active role on this project &/ details of the registered contractor's representative for verification on SACPCMP website	
2	Delivery lead time			
	Supplier's ability to finish the tank cleaning within an affordable time frame: Scoring: Supplier to finish the tank cleaning within 4 weeks period or less :20 % Supplier to finish the tank cleaning within 6 weeks period or less :15 % Supplier to finish the tank cleaning within 8 weeks period or less:10 % Supplier to finish the tank cleaning after 8 weeks period or more :0%	20%	Detailed task execution methodology and program plan, i.e. Bar Chart in readable format (Microsoft Sub App or PDF)	



Tender no:

3	Task Based Risk Assessment (TBRA) Quality	40%	Submit Task Based Risk assessment, with a 5 × 5 matrix for risk rating	
	Supplier's Task based risk assessment mitigations address on potential risks & hazards Scoring: Submitted TBRA addresses all risks and hazards associated with the task execution methodology steps (inclusive of those identified in SOW): 40% Submitted TBRA does not addresses all risks and hazards associated with the task execution methodology steps (inclusive of those identified in SOW): 0%			
	Total Points	100%		
	Minimum Threshold	75%		